# Revolutionizi recruitment bigitally

catchme

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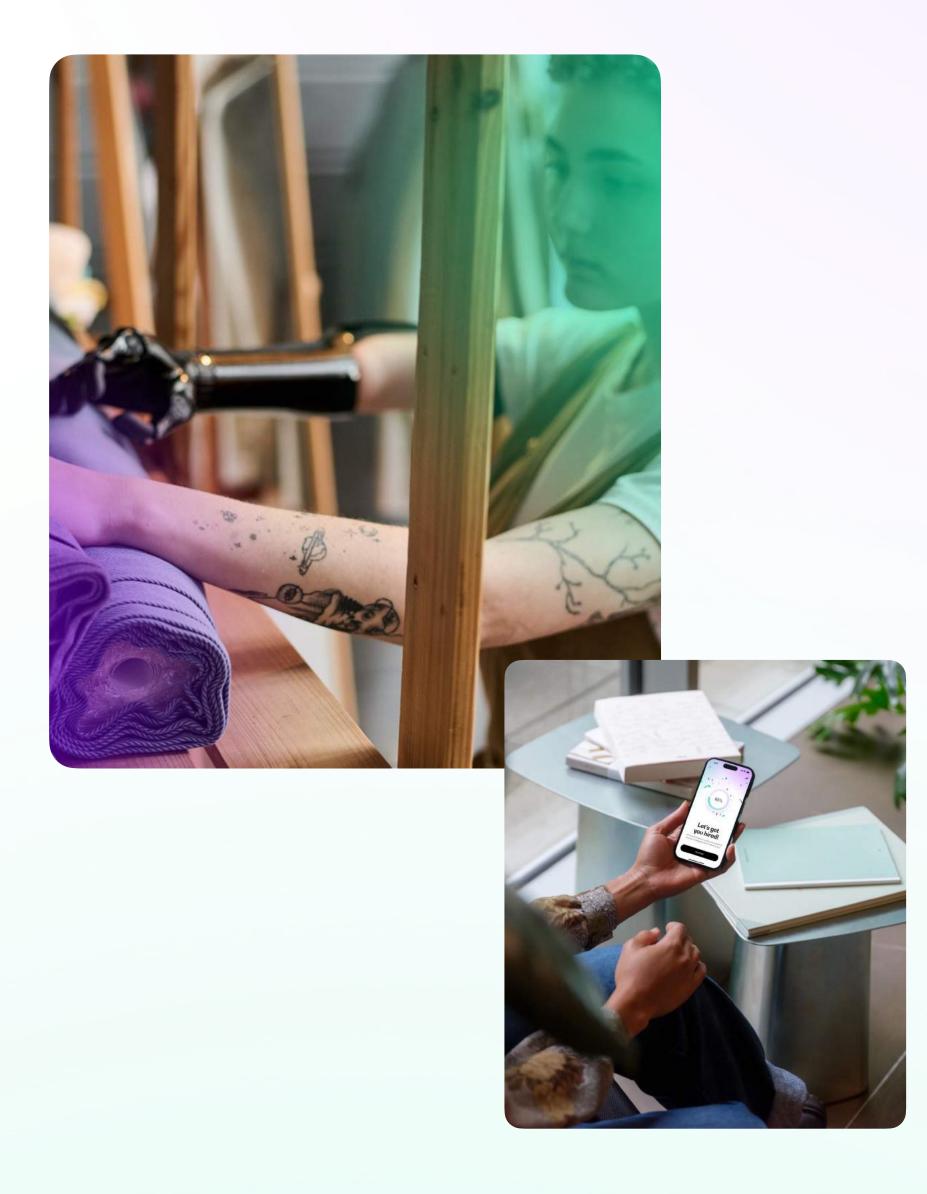




Catch Me revolutionizes recruitment by matching job seekers with employers quickly and fairly through our digital platform. Specializing in part-time and flexible jobs, we streamline hiring to minutes, promote equal opportunities, and cater to the modern workforce's needs.

Catch Me Pitchdeck





#### Vision

To democratize the job market, making employment accessible and fair for everyone, everywhere.

#### Mission

Empowering businesses and job seekers through innovative digital solutions, we streamline the recruitment process to be fast, fair, and efficient, ensuring the right match every time.



#### Problem

Recruiting the ideal candidate is often costly, complex, and slow. Job seekers face hurdles in application and securing interviews without connections. External uncertainties hinder companies from hiring. Meanwhile, the demand for flexible employment grows as individuals seek control over their time.



#### Recruitment challenges

Costly, complex, and time-consuming to find the right candidate.



Job application barriers

Difficult to apply and secure interviews without connections.



Hiring uncertainties

External uncertainties prevent companies from hiring.



Flexibility in demand

Growing trend towards flexible employment as individuals seek to control their own time.



#### Solution

Catch Me offers an automated job matching platform, ensuring the most qualified candidates get the job quickly and anonymously. Job seekers can move from registration to offer in 10 minutes, while employers enjoy need-based hiring to the markets lowest fees.



Fully automated matching

Workers and jobs are paired based on qualifications through Catch Me's automated solution.



Rapid application process

With Catch Me, registering to receiving a job offer can take as little as 10 minutes.



Anonymity ensures fairness

Catch Me's anonymous process guarantees the most qualified candidate gets the job, regardless of gender, age, ethnicity, or background.



Need-based recruitment

Allows for hiring precisely as needed without committing to long-term personnel costs.



Complete flexibility

Offers total flexibility; workers choose when and how much they work, while employers hire based on actual needs.



100% digital

Everything is facilitated through our unique digital solution, all at the market's lowest price of  $\in 3 - \notin 5$  per hour.



#### Short facts

Ratio

1,7

We have the markets lowest fees. (ncludes all social fees, pensions, and insurance)

Catch Me was founded 2021 in Stockholm, Sweden.

## 4 Countries

By the end of 2025, Catch Me will be available in Sweden, Denmark, Norway and Finland.

Users

## $10\ 000$

#### Registered employees



#### Recruitment

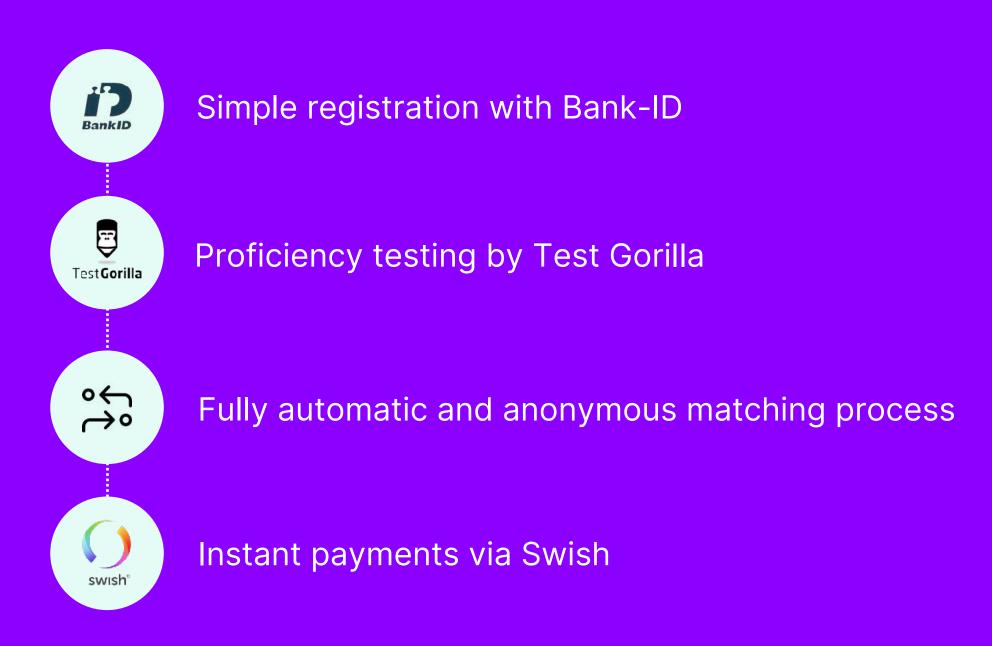
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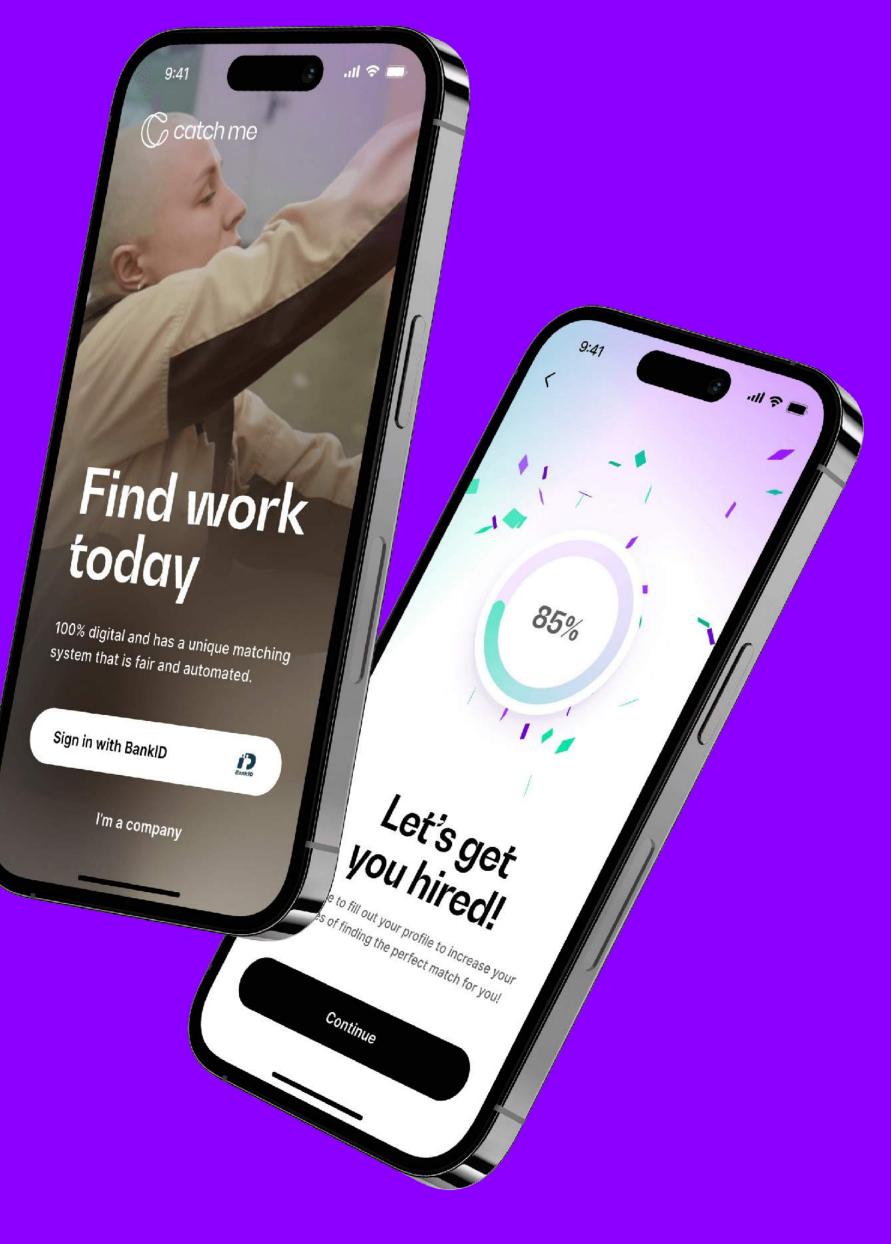
Hiring staff has never been easier with our 100% digital solution.



#### Product

Our app offers seamless navigation, instant access to candidates, and unwavering reliability around the clock.







### How it works



Job registration

Employers post vacancies with detailed requirements.



Seamless matching

Candidates verified via Bank ID are matched to jobs, replacing traditional interviews.



Work & compensation

Employees work their shifts and receive same-day payment.



Performance feedback

Post-shift ratings influence future job prospects.



Digital efficiency

Streamlines recruitment, ensuring fairness and rapid payment, revolutionizing job market dynamics.













10 more companies onboarding during Q4 2024 and dialogue is held with over 100 companies with planned onboarding in 2025

## Our customers



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## SECTORS WE STAFFING

- · Warehouse
- . Logistic
- Truck drivers
- · Cleaning
- . Stores

•

- Event & Arena
- · Reception
  - Customer service

) Select sector $\rightarrow$	Which sector are you in?
	Select all that apply
2 Account details	Warehouse
3 Company information	Warehouse This includes jobs such as
4 Sign contract	Cleaning This includes jobs just as commercial cleaning
	Retail This includes customer-facing jobs such as
	Other
	Continue →



#### Inkluderande bemanningsapp lanseras på Åland

Näringsliv "Vi fick näringsrätten här förra veckan, så då fick vi alla bitar på plats."

Jomala Finland, Åland

Cleaning several schools

Contracted public tenders we have so far Value = 8 Msek

> Söderhamn Sweden

Cleaning of all municipal properties

## Real numbers



140 works during June 2024



\$

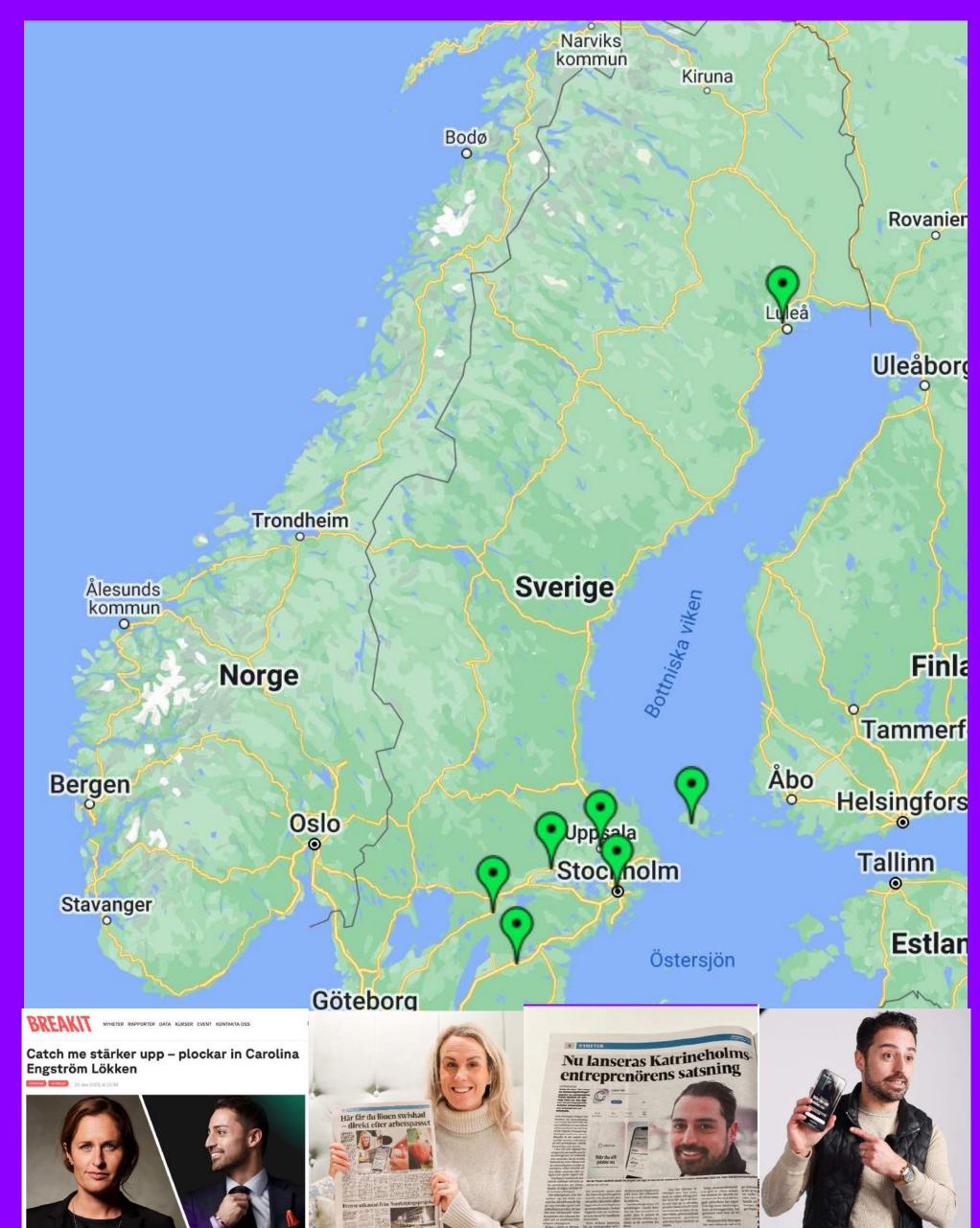
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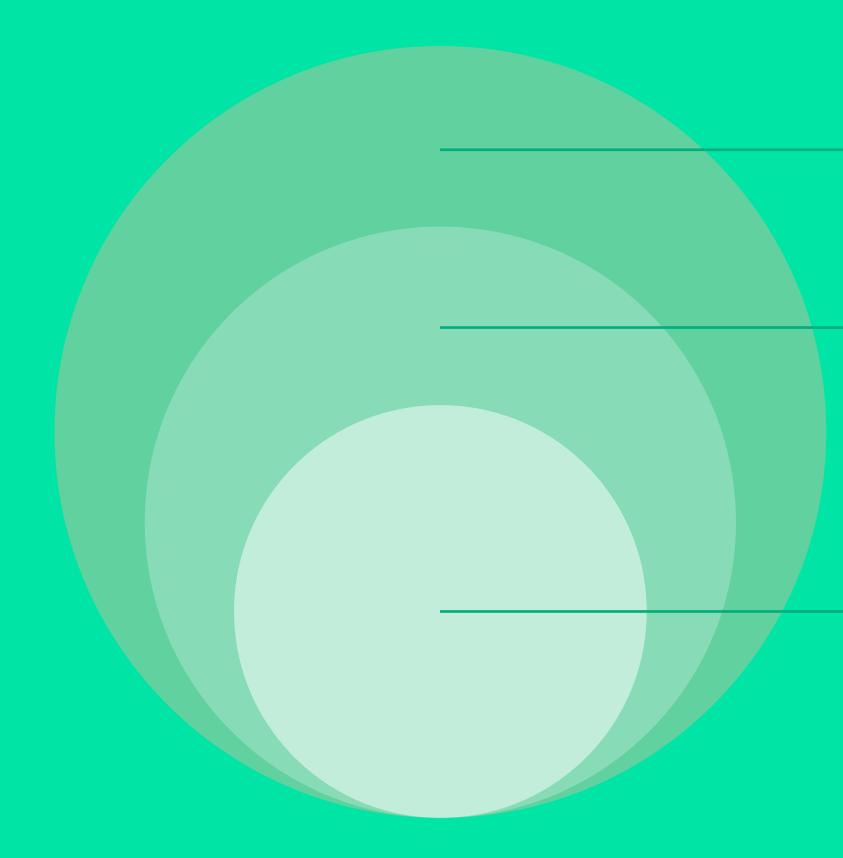
10 large employers

8 Msek already contracted in an agreement with the municipality & country council for 2024-2025

More than 120 investors







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## Our pace right now

Catch Me is positioned at the forefront of redefining work and opportunities in many segments.

#### 1082 hours / month Warehouse & logisitcs (Including C& CE driver)

988 hours / month Housekeeping

### 800 hours / month

Service (event, personal assistant, shop, reception, customer service)





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Catch Me boasts a board of directors with a clear vision for the future, blending financial expertise and social commitment. With Christer Trägårdh, former Deputy CEO of the Swedbank Group, and Carolina Engström Lökken, ex-CÉO of the Friends Foundation, our leadership encapsulates the perfect mix of financial acumen and dedication to social causes. Joining the team is Patrik Anderbro, bringing his extensive experience as the former CEO of KPMG.



**Poyan Sandnell** CEO



Malin Engström Investor relations



Christer Trägårdh Chairman of the Board



Carolina Engström Lökken Board member



Patrik Anderbro Board member



## Catch Me customer feedback LHC Event succ

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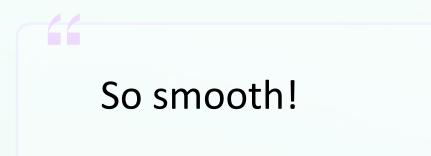


#### Employee Feedback

Incredibly easy to understand and use.



Received timely reminders and got paid the same day via Swish.





#### Employer Feedback

Very smooth process; the system handles everything.

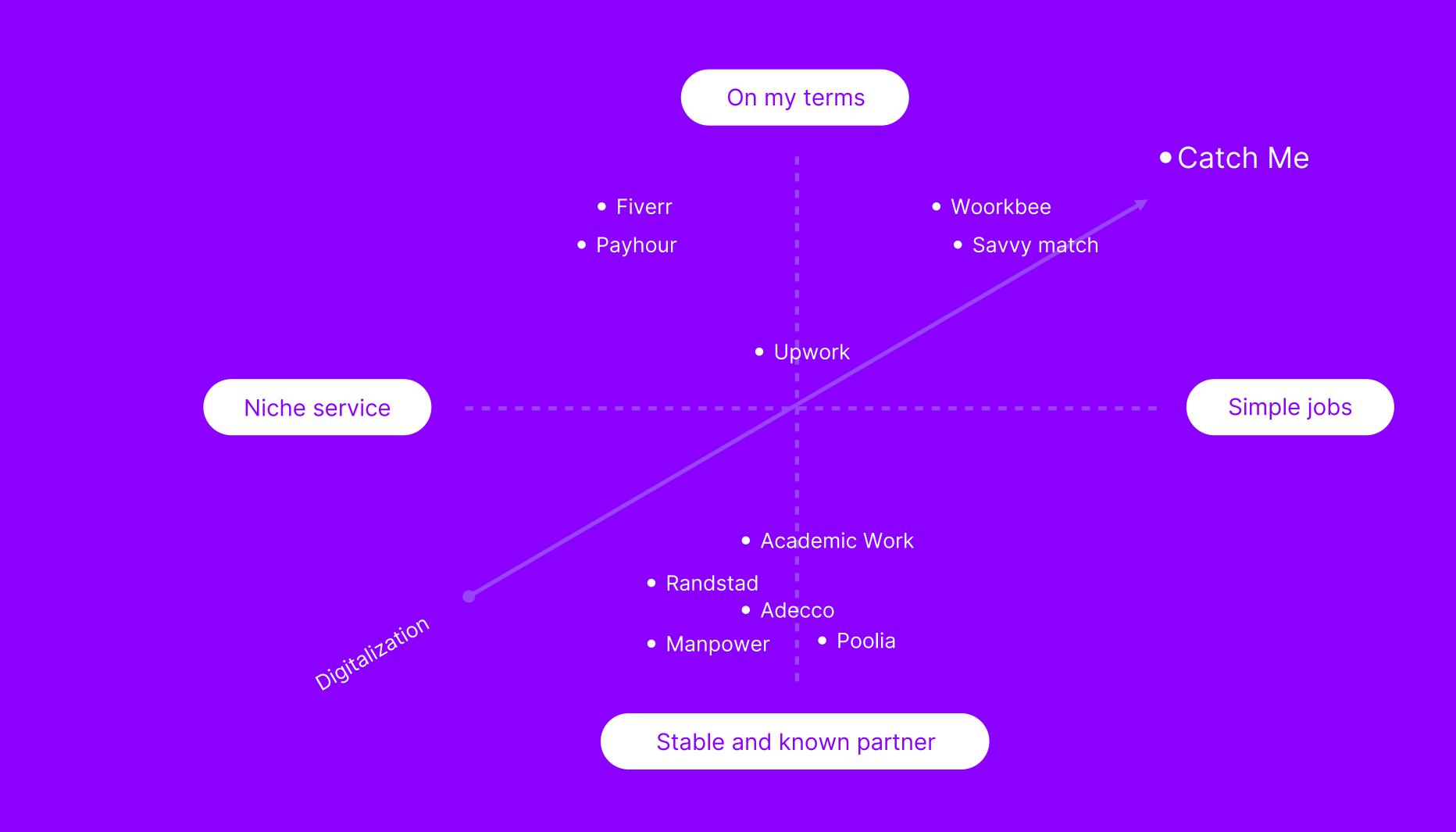
Will definitely use Catch Me again. It was so quick and easy.

"



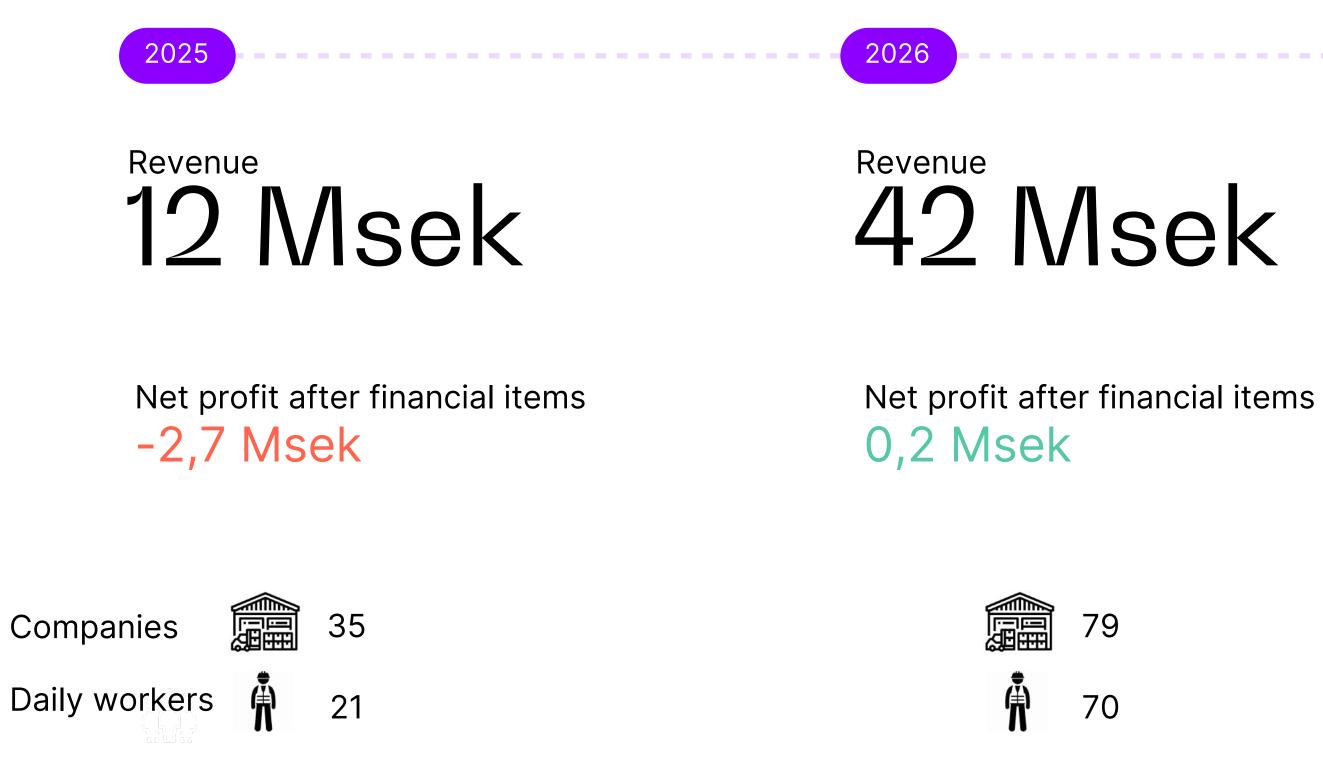


## Market position





### **Business Goals**

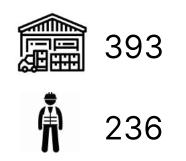


Note: 2024: Revenue: 1,7 Msek, Net profit: -4,9Msek

2027

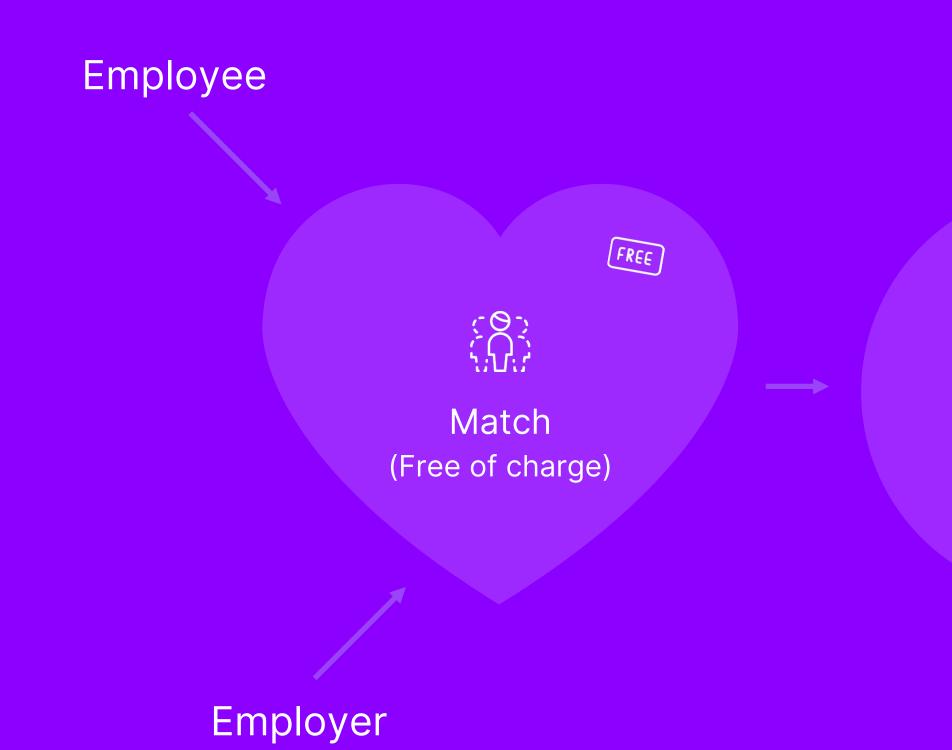
#### Revenue 234 Msek

Net profit after financial items 21 Msek

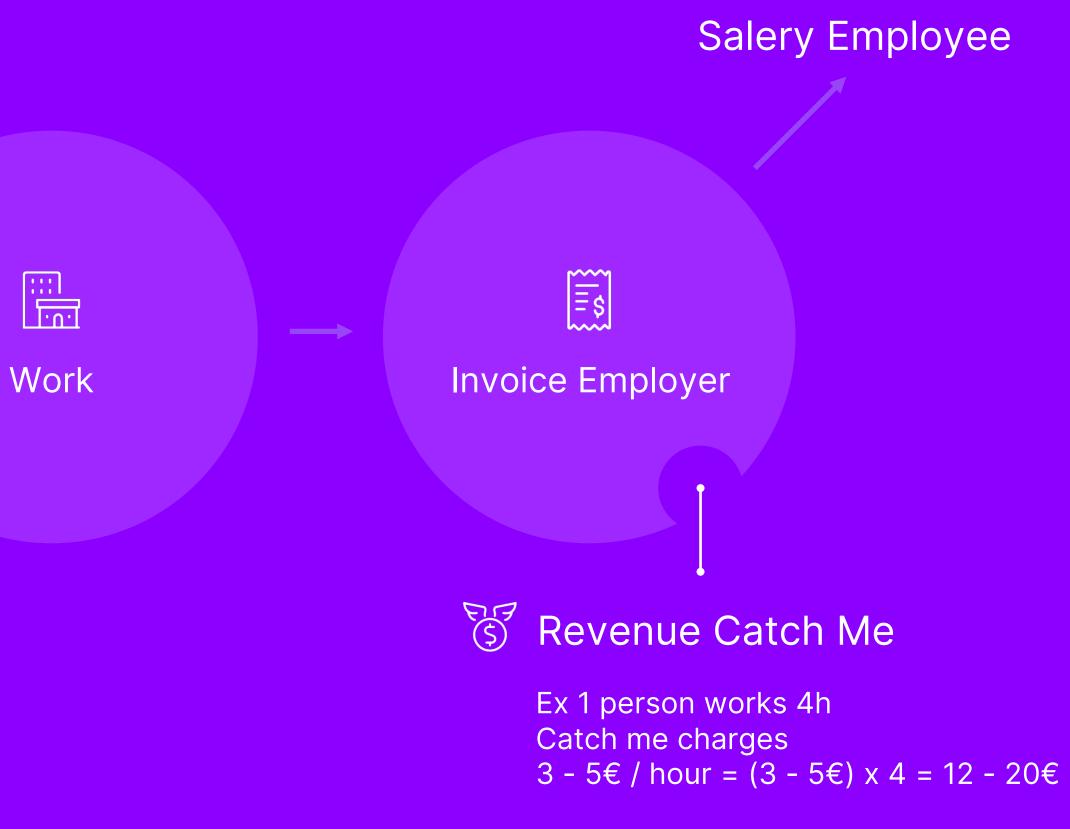


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## Business Model



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1 person, working 4h Generates 12 - 20€ to catch me



## **Basic financial forecast**

#### Acc. Liquidity Year 2023-2026. Total Capital Requirement 8,5 Msek



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### The offer

## Capital sought SEK 6,000,000

## Valuation SEK 30,000,000

## Price per share SEK 60

- At least 50 shares
- B shares apply, but with an investment of at least SEK 250,000 they are A shares
- Minimum capital investment SEK 3,000
- Estimated closing date for the issue 2024





## Thank you

Poyan Sandnell

Mail: <u>poyan.sandnell@catchme.se</u> Phone: 076- 144 09 39

Visit Stockholm, Waterfront, Klarabergsviadukten 63 Post adress Catch Me, Box 190, 101 23 Stockholm

